



*Our products give wings to helicopters, fuel Formula 1 cars,  
launch rockets into space, electrify aviation,  
store hydrogen and win the 24 hours of Le Mans.  
The challenge drives us.*

**To strengthen our team we are looking for a:**

## **KEY ACCOUNT MANAGER - SPACE (f/m/d)**

### **YOUR TASKS**

- Continuous customer care and expansion of existing customer relationships as a key function between business development and project management
- Acquisition of new customers and development of business opportunities in the aerospace sector – an international industry with renowned high-tech companies and exciting projects
- Independently conducting sales negotiations
- Performing market analyses in order to adapt sales strategies accordingly
- Working closely with other departments to optimize business processes
- Responsibility for the entire sales process, from quotation to contract conclusion, working as part of a team



## YOUR PROFILE

- Completed technical or commercial education (apprenticeship, HTL, FH/Uni)
- Solid B2B sales experience in the high-tech sector is a basic requirement, preferably in the aerospace industry.
- Strong communication and negotiation skills, as well as a high ability to work in a team and analytical skills
- Independent and proactive way of working and a high customer orientation
- Motivation to learn new things, achieve goals together and celebrate successes
- Business fluent in written and spoken English
- Willingness to travel approx. 60%



## WE OFFER

- A versatile role in a successfully growing company
- Technical innovation and challenges in the motorsport, aviation, and aerospace industries
- Training programs to promote professional and personal development
- A collegial work atmosphere with a first-name culture in a company that values teamwork
- Meals provided by the company kitchen with freshly prepared dishes daily
- Flexible working hours
- Various company events

- Further benefits such as: Company mobile phone, company bicycle, climate ticket, corporate benefits, ...



Based on your education, qualifications, and professional experience, we offer an attractive, market-compliant starting salary from EUR 63,500.00 gross per year on a full-time basis. The actual remuneration will be determined in accordance with your individual educational background and relevant work experience.

We are looking forward to your meaningful application!

[Apply Now](#)

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Peak Technology



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