



*Our products give wings to helicopters, fuel Formula 1 cars,  
launch rockets into space, electrify aviation,  
store hydrogen and win the 24 hours of Le Mans.  
The challenge drives us.*

**To strengthen our team we are looking for a:**

## **KEY ACCOUNT MANAGER - SPACE (f/m/d)**

### **YOUR TASKS**

- Proactive acquisition of new customers and development of business opportunities in the space section
- Independently conducting sales negotiations
- Continuous maintenance and expansion of existing customer relationships
- Carrying out market analyses to identify trends and adapt sales strategies accordingly
- Working closely with other departments to optimize business processes
- Responsibility for the entire sales process from quotation to contract conclusion



## YOUR PROFILE

- Completed technical or commercial training (apprenticeship, HTL, FH/Uni)
- Extensive B2B sales experience in the aerospace sector is essential
- Strong communication and negotiation skills, as well as a high ability to work in a team  
Strong analytical skills
- Independent and proactive way of working as well as a high customer orientation
- Business fluent in written and spoken German and English
- Willingness to travel approx. 60%



## WE OFFER

- A versatile role in a successfully growing company
- Technical innovation and challenges in the motorsport, aviation, and aerospace industries
- Training programs to promote professional and personal development
- A collegial work atmosphere with a first-name culture in a company that values teamwork
- Meals provided by the company kitchen with freshly prepared dishes daily
- Flexible working hours
- Various company events
- Further benefits such as: Company mobile phone, company bicycle, climate ticket, corporate benefits, ...





Based on your education, qualifications, and professional experience, we offer an attractive, market-compliant starting salary from EUR 63,500.00 gross per year on a full-time basis. The actual remuneration will be determined in accordance with your individual educational background and relevant work experience.


We are looking forward to your meaningful application!

[Apply Now](#)

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